

Summer 2006 Newsletter



AMS
INDUSTRIAL
SERVICES
GROUP

Update

Bobcat Loader helps RNLI to Save Lives



A constant build-up of rocks and kelp on the beach in front of the Royal National Lifeboat Institution (RNLI) lifeboat station at Flamborough Head was hampering the launch and recovery of the station's inshore Atlantic 75 lifeboat.



Bobcat T250

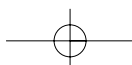
A new Bobcat T250 compact tracked loader now plays a crucial role to launch the lifeboat as quickly as possible. Equipped with a 4-in-1 combination bucket, the new loader picks up and moves rocks and seaweed and maintains a smooth pathway for launching the lifeboat with the utmost speed.

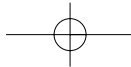
The 457 mm rubber tracks lower the T250's ground pressure to just 281 g/cm² - ideal for moving on sand.

This is the third Bobcat compact tracked loader to go into service at the RNLI.

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George Aitkenhead (AMS M.D)





Great Service - Great New Look

The re-design and re-branding of the No-Dig fleet is now complete.

Not only do we provide our clients with an outstanding service, we definitely look the part too!



NVQs for Drilling Staff

No-Dig is committed to achieving NVQ status for all drilling technicians by the end of 2006.

For the past eighteen months, all staff have been working towards the required standards for NVQ (National Vocational Qualification) Level 2 in Land Drilling

(Sub section Directional Drilling). An initial assessment identifies individual training requirements with the technicians providing personal evidence to satisfy the assessor of their competence in six core modules.

The first member of No-Dig to achieve his NVQ is Peter Guilliat, who also has the honour of being the first person in the UK to receive this new NVQ qualification.

Well done, Peter!

AMS Managing Director, George Aitkenhead, commented:

“I see this qualification as an important part of employees’ individual development to further enhance their skills and improve awareness of Health and Safety issues”.

Extra Power with new Powerbores



Powerbore 50

The Powerbore 50 and the Powerbore 70, which deliver 50 tonnes and 70 tonnes of thrust and pullback respectively, have been added to the HDD fleet for pipe diameters of over one metre and bores in excess of 800m.

The Powerbore 50T proved its capabilities to install four 800mm mdpe crossings in the Peterborough area – early proof that these two new acquisitions will increase opportunities for No-Dig in the maxi rig market.



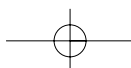
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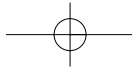


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AMS On Track **Network Rail**

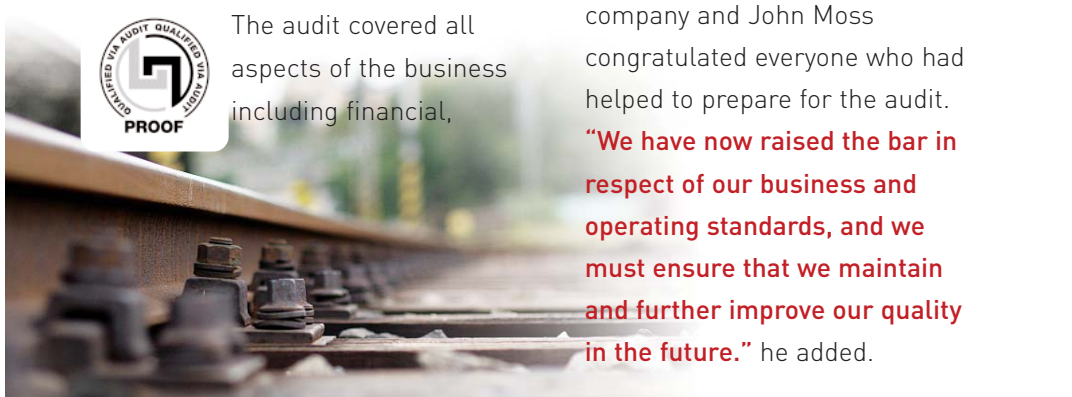
AMS Industrial Services Group has recently passed the proof audit for Achilles Link-up, qualifying the company to supply trackside plant and No-Dig pipe installation services to the rail industry for the next twelve months.



The audit covered all aspects of the business including financial,

health & safety, quality, maintenance, training and rail-related competence. No-Dig has previously achieved the proof audit but now the AMS Group is required to comply.

The company received very positive feedback from the auditor on the control and operations of the company and John Moss congratulated everyone who had helped to prepare for the audit. **“We have now raised the bar in respect of our business and operating standards, and we must ensure that we maintain and further improve our quality in the future.”** he added.



Rock Drilling in Manchester

The trenchless installation of 8 x 180mm mdpe cable ducts under the River Irwell at Radcliffe, Manchester, as part of a cable bridge replacement was recently completed.

Using data from a geophysical survey, No Dig engineers selected the optimum down hole tooling for the 36” borehole including a 3 3/4” Mud Motor with a 4 3/4” TCI seal bearing bit for the pilot drill and low torque hole openers with TCI rollers for the pre-reaming passes. Mud management and solids separation was carried out using the Super Clean 130 system supplied by Pigot Shaft Drilling in

combination with No-Dig’s ADDS separation unit.

Pilot drilling, reaming and duct installation were completed within 6 weeks. This ensured cabling and decommissioning of the bridge were completed within the agreed timescales.



The Skid Steer Performs Perfectly



Bobcat S175

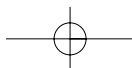
Midland Pigs in Branston, Lincolnshire, are the proud owners of a new Bobcat S175 Skid Steer Loader, replacing their 5 year old Bobcat 773.

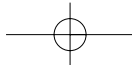
Roy Holmes, the unit manager, commented:

“This new Bobcat is worth its weight in gold. Daily tasks include loading and unloading, using the pallet forks, and cleaning out narrow passage ways with the bucket.”

Roy added that the overall reliability and economic performance of the S175, with a dump height of over 3 metres and a lifting capacity of 860kg, put it head and shoulders above other manufacturers’ machines in its class.

Contact **AMS** now for a full quotation: **01724 289009**





Bobcat 319 Mini Excavator added to the AMS Hire Fleet



The new Bobcat 319 Mini Excavator is the first in its class with an expandable undercarriage supplied as standard.

Weighing in at 1271kg with canopy, and 1400kg with enclosed cab, it can be easily transported easily on a trailer.

Pauline Chafer - Plant Manager said, "This machine will help compliment our range of plant available for hire, which also

includes Skid Steer loaders, Telescopic Handlers, Dumpers, Rollers and Hydraulic Breakers."

"It provides an unmatched combination of operator comfort, power, performance and versatility for a machine of its size."

Spotlight on: George Aitkenhead (AMS Managing Director)

Q: Tell us about your family?

A: Born and bred in West Hartlepool, George lives in North Lincolnshire with his wife Beverley and their daughter, Leonie 8, and son, Charley, 5.

Q: What is your role at AMS?

A: George is Managing Director of the AMS Group, which he founded with a partner in 1992. In 2004 George became sole owner following a buy out.

Q: How did you get to where you are?

A: From school, George joined the Merchant Navy as a cook before becoming an apprentice then a Bobcat service engineer in a plant hire company. He was headhunted as a salesman for Kass Plant Hire in Scunthorpe, which also had a Bobcat dealership. Headhunted again, he joined a company specialising in access platforms, and successfully developed their new Bobcat rental. On leaving, he set up AMS Bobcat and

subsequently developed the No-Dig division to make AMS the country's largest plant contractor in this area.

Q: What would be your dream job?

A: 'I am in it now - working alongside the best people in the industry, but when I was younger, I really dreamt of being a footballer or a football manager.'

Q: Do you have any role models?

A: 'Richard Branson, who is both a top businessman and an intrepid sportsman. He is unafraid of failure and seizes opportunities. He is also a 'people person' which is essential for any successful business.'

Q: What do you do with your spare time?

A: 'I have always enjoyed sport. After playing football until I was 38, I took up riding. My wife is a show jumper and one day I decided to have a ride. Just 3 weeks after my first ride I went hunting! I also enjoy playing tennis and recently, I have surprised myself by becoming a

keen golfer. I am also a dedicated Scunthorpe United season ticket holder.

Q: What is the future for AMS?

A: 'Any company must keep diversifying to keep abreast of an ever-changing market, and it is my job to make strategic decisions for the company to move forward. The people in the company are its most important asset for its on-going success and I value the commitment of every single person at AMS.'

Q: Any words of wisdom?

A: This is from my Dad: 'Do us today what you might regret tomorrow.'



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